

**Teaching Plan (Under CBCS System)**

**Teaching Plan for the year 2017-18**

**B.Com (Hons & General) Semester I**

<b>Economic I and Statistics</b>	<b>Name of subjects with Topic</b>	<b>Teacher</b>	
		<b>Honours</b>	<b>General</b>
	<b>Economics I</b>		
	<b>Unit: I Demand and Consumer Behaviour</b>	<b>MP</b>	<b>MP</b>
	<b>Unit :II Production and cost</b>	<b>MP</b>	<b>MP</b>
	<b>Unit: III Perfect Competition</b>	<b>MP</b>	<b>MP</b>
	<b>Statistics</b>		
	<b>Fundamentals</b>	<b>SP</b>	<b>SP</b>
	<b>Measures of central Tendency</b>	<b>SP</b>	<b>SP</b>
	<b>Measures of Dispersion</b>	<b>SP</b>	<b>SP</b>
	<b>Moments, Skewness and Kurtosis</b>	<b>SP</b>	<b>SP</b>
	<b>Interpolation</b>	<b>SP</b>	<b>SP</b>

<b>Principles of Management</b>	<b>Name of subjects with Topic</b>	<b>Teacher</b>	
		<b>Honours</b>	<b>General</b>
	<b>Unit I Introduction</b>	<b>AM</b>	<b>AM</b>
	<b>Unit: II Planning</b>	<b>AM</b>	<b>AM</b>
	<b>Unit :III Organising</b>	<b>AM</b>	<b>AM</b>
	<b>Unit: IV Directing and Staffing</b>	<b>KC</b>	<b>KC</b>
	<b>Unit :V Motivation, Co-ordination and Control</b>	<b>KC</b>	<b>KC</b>

<b>Business Laws</b>	<b>Name of subjects with Topic</b>	<b>Teacher</b>	
		<b>Honours</b>	<b>General</b>
	<b>Unit I The Indian Contract Act, 1872</b>	<b>SMD</b>	<b>SMD</b>
	<b>Unit: II The Sale of Goods Act, 1930</b>	<b>SCD</b>	<b>SCD</b>
	<b>Unit :III Partnership Laws</b>	<b>SMD</b>	<b>SMD</b>
	<b>Unit: IV The Negotiable Instrument Act, 1981</b>	<b>SCD</b>	<b>SCD</b>
	<b>Unit :V Consumer Protection Act, 1986</b>	<b>SMD</b>	<b>SMD</b>

<b>Financial Accounting I</b>	<b>Name of subjects with Topic</b>	<b>Teacher</b>	
		<b>Honours</b>	<b>General</b>
	<b>Unit I Introduction</b>	<b>AR</b>	<b>PKS</b>
	<b>Unit: II Concepts for Determination of Business Income</b>	<b>SD</b>	<b>PKS</b>

	<b>Unit :III Introduction to Accounting Standard, Introduction to Accounting Theory</b>	<b>AR, SD</b>	<b>AM</b>
	<b>Unit: IV Final Accounts of Trading Concern</b>	<b>AR</b>	<b>PKS</b>
	<b>Unit :V Financial statements from Incomplete Records and of NPO</b>	<b>SD, AM</b>	<b>SD</b>
	<b>Unit VI Accounting for special sales transaction, Sectional and Self Balancing Ledger, Insurance Claim</b>	<b>AM, AR</b>	<b>AM</b>

### **B.Com ( Hons & General) Semester II**

<b>E Commerce and Business Communication</b>	<b>Name of subjects with Topic</b>	<b>Teacher</b>	
	<b>E- Commerce</b>	<b>Honours</b>	<b>General</b>
	<b>Unit I Introduction</b>	<b>PKS</b>	<b>PKS</b>
	<b>Unit: II E-CRM and SCM</b>	<b>PKS</b>	<b>PKS</b>
	<b>Unit :III Digital Payment</b>	<b>PKS</b>	<b>PKS</b>
	<b>Unit: IV ERP</b>	<b>PKS</b>	<b>PKS</b>
	<b>Unit :V New Trends in E-Commerce</b>	<b>PKS</b>	<b>PKS</b>
	<b>Business Communication</b>		
	<b>Name of Topic</b>	<b>Teacher</b>	
		<b>Honours</b>	<b>General</b>
	<b>Unit :I Introduction</b>	<b>AR</b>	<b>AR</b>
	<b>Unit :II Types of Communication</b>	<b>SD</b>	<b>SD</b>
	<b>Unit :III Tools of Communication</b>	<b>SD</b>	<b>SD</b>
	<b>Unit : IV Drafting</b>	<b>AR</b>	<b>AR</b>

<b>Company Law</b>	<b>Name of subjects with Topic</b>	<b>Teacher</b>	
		<b>Honours</b>	<b>General</b>
	<b>Unit I Introduction to Company</b>	<b>SMD</b>	<b>SMD</b>
	<b>Unit: II Formation of a Company</b>	<b>SCD</b>	<b>SCD</b>
	<b>Unit :III Company Administration</b>	<b>SMD</b>	<b>SMD</b>
	<b>Unit: IV Share Capital and Debenture</b>	<b>SCD</b>	<b>SCD</b>
	<b>Unit :V Corporate Meetings</b>	<b>SMD</b>	<b>SMD</b>

<b>Marketing Management and Human Resource Management</b>	<b>Name of subjects with Topic</b>	<b>Teacher</b>	
	<b>Module I Marketing Management</b>	<b>Honours</b>	<b>General</b>
	<b>Unit I Introduction</b>	<b>AM</b>	<b>AM</b>
	<b>Unit: II Consumer Behaviour and Marketing Segmentation</b>	<b>AM</b>	<b>AM</b>
	<b>Unit :III Product</b>	<b>AM</b>	<b>AM</b>
	<b>Unit: IV Pricing, Distribution</b>	<b>AM</b>	<b>AM</b>

	<b>Channels and Physical Distribution</b>		
	<b>Unit :V Promotion and Recent Developments in Marketing</b>	<b>AM</b>	<b>AM</b>
	<b>Module II</b>		
	<b>Human Resource management</b>		
	<b>Unit I Nature and Scope</b>	<b>KC</b>	<b>KC</b>
	<b>Unit II Human Resource Planning</b>	<b>KC</b>	<b>KC</b>
	<b>Recruitment and Selection</b>	<b>KC</b>	<b>KC</b>
	<b>Unit IV Training and Development</b>	<b>KC</b>	<b>KC</b>
	<b>Unit V Job Evaluation and Performance Appraisal</b>	<b>KC</b>	<b>KC</b>

<b>Cost &amp; Management Accounting I</b>	<b>Name of subjects with Topic</b>	<b>Teacher</b>	
		<b>Honours</b>	<b>General</b>
	<b>Unit I Introduction</b>	<b>AR, SD</b>	<b>SD</b>
	<b>Unit: II Material costs</b>	<b>SD</b>	<b>SCD</b>
	<b>Unit :III Employee Cost and Incentive Systems</b>	<b>AR</b>	<b>PKS</b>
	<b>Unit: IV Overhead and Cost Statement</b>	<b>SD</b>	<b>SCD</b>
	<b>Unit :V Cost Book- Keeping</b>	<b>SD</b>	<b>SD</b>
	<b>Unit VI Cost Methods</b>	<b>AR, SD</b>	<b>SCD</b>

**2018-19**

**B.Com (Hons & General) Semester I**

<b>Economic I and Statistics</b>	<b>Name of subjects with Topic</b>	<b>Teacher</b>	
		<b>Honours</b>	<b>General</b>
	<b>Economics I</b>		
	<b>Unit: I Demand and Consumer Behaviour</b>	<b>MP</b>	<b>MP</b>
	<b>Unit :II Production and cost</b>	<b>MP</b>	<b>MP</b>
	<b>Unit: III Perfect Competition</b>	<b>MP</b>	<b>MP</b>
	<b>Statistics</b>		
	<b>Fundamentals</b>	<b>SP</b>	<b>SP</b>
	<b>Measures of central Tendency</b>	<b>SP</b>	<b>SP</b>
	<b>Measures of Dispersion</b>	<b>SP</b>	<b>SP</b>
	<b>Moments, Skewness and Kurtosis</b>	<b>SP</b>	<b>SP</b>
	<b>Interpolation</b>	<b>SP</b>	<b>SP</b>

<b>Principles of Management</b>	<b>Name of subjects with Topic</b>	<b>Teacher</b>	
		<b>Honours</b>	<b>General</b>
	<b>Unit I Introduction</b>	<b>AM</b>	<b>AM</b>

	<b>Unit: II Planning</b>	<b>AM</b>	<b>AM</b>
	<b>Unit :III Organising</b>	<b>AM</b>	<b>AM</b>
	<b>Unit: IV Directing and Staffing</b>	<b>KC</b>	<b>KC</b>
	<b>Unit :V Motivation, Co-ordination and Control</b>	<b>KC</b>	<b>KC</b>

<b>Business Laws</b>	<b>Name of subjects with Topic</b>	<b>Teacher</b>	
		<b>Honours</b>	<b>General</b>
	<b>Unit I The Indian Contract Act, 1872</b>	<b>SMD</b>	<b>SMD</b>
	<b>Unit: II The Sale of Goods Act, 1930</b>	<b>SCD</b>	<b>SCD</b>
	<b>Unit :III Partnership Laws</b>	<b>SMD</b>	<b>SMD</b>
	<b>Unit: IV The Negotiable Instrument Act, 1981</b>	<b>SCD</b>	<b>SCD</b>
	<b>Unit :V Consumer Protection Act, 1986</b>	<b>SMD</b>	<b>SMD</b>

<b>Financial Accounting I</b>	<b>Name of subjects with Topic</b>	<b>Teacher</b>	
		<b>Honours</b>	<b>General</b>
	<b>Unit I Introduction</b>	<b>AR</b>	<b>PKS</b>
	<b>Unit: II Concepts for Determination of Business Income</b>	<b>SD</b>	<b>PKS</b>
	<b>Unit :III Introduction to Accounting Standard, Introduction to Accounting Theory</b>	<b>AR, SD</b>	<b>AM</b>
	<b>Unit: IV Final Accounts of Trading Concern</b>	<b>AR</b>	<b>PKS</b>
	<b>Unit :V Financial statements from Incomplete Records and of NPO</b>	<b>SD, AM</b>	<b>SD</b>
	<b>Unit VI Accounting for special sales transaction, Sectional and Self Balancing Ledger</b>	<b>AM, AR</b>	<b>AM</b>

### **B.Com ( Hons & General) Semester II**

<b>E Commerce and Business Communication</b>	<b>Name of subjects with Topic</b>	<b>Teacher</b>	
		<b>Honours</b>	<b>General</b>
	<b>E- Commerce</b>		
	<b>Unit I Introduction</b>	<b>PKS</b>	<b>PKS</b>
	<b>Unit: II E-CRM and SCM</b>	<b>PKS</b>	<b>PKS</b>
	<b>Unit :III Digital Payment</b>	<b>PKS</b>	<b>PKS</b>
	<b>Unit: IV ERP</b>	<b>PKS</b>	<b>PKS</b>
	<b>Unit :V New Trends in E-Commerce</b>	<b>PKS</b>	<b>PKS</b>
	<b>Business Communication</b>		
	<b>Name of Topic</b>	<b>Teacher</b>	
		<b>Honours</b>	<b>General</b>

	<b>Unit :I Introduction</b>	<b>AR</b>	<b>AR</b>
	<b>Unit :II Types of Communication</b>	<b>SD</b>	<b>SD</b>
	<b>Unit :III Tools of Communication</b>	<b>SD</b>	<b>SD</b>
	<b>Unit : IV Drafting</b>	<b>AR</b>	<b>AR</b>

<b>Company Law</b>	<b>Name of subjects with Topic</b>	<b>Teacher</b>	
		<b>Honours</b>	<b>General</b>
	<b>Unit I Introduction to Company</b>	<b>SMD</b>	<b>SMD</b>
	<b>Unit: II Formation of a Company</b>	<b>SCD</b>	<b>SCD</b>
	<b>Unit :III Company Administration</b>	<b>SMD</b>	<b>SMD</b>
	<b>Unit: IV Share Capital and Debenture</b>	<b>SCD</b>	<b>SCD</b>
	<b>Unit :V Corporate Meetings</b>	<b>SMD</b>	<b>SMD</b>

<b>Marketing Management and Human Resource Management</b>	<b>Name of subjects with Topic</b>	<b>Teacher</b>	
	<b>Module I</b>	<b>Honours</b>	<b>General</b>
	<b>Marketing Management</b>		
	<b>Unit I Introduction</b>	<b>AM</b>	<b>AM</b>
	<b>Unit: II Consumer Behaviour and Marketing Segmentation</b>	<b>AM</b>	<b>AM</b>
	<b>Unit :III Product</b>	<b>AM</b>	<b>AM</b>
	<b>Unit: IV Pricing, Distribution Channels and Physical Distribution</b>	<b>AM</b>	<b>AM</b>
	<b>Unit :V Promotion and Recent Developments in Marketing</b>	<b>AM</b>	<b>AM</b>
	<b>Module II</b>		
	<b>Human Resource management</b>		
	<b>Unit I Nature and Scope</b>	<b>KC</b>	<b>KC</b>
	<b>Unit II Human Resource Planning</b>	<b>KC</b>	<b>KC</b>
	<b>Recruitment and Selection</b>	<b>KC</b>	<b>KC</b>
	<b>Unit IV Training and Development</b>	<b>KC</b>	<b>KC</b>
	<b>Unit V Job Evaluation and Performance Appraisal</b>	<b>KC</b>	<b>KC</b>

<b>Cost &amp; Management Accounting I</b>	<b>Name of subjects with Topic</b>	<b>Teacher</b>	
		<b>Honours</b>	<b>General</b>
	<b>Unit I Introduction</b>	<b>AR, SD</b>	<b>SD</b>
	<b>Unit: II Material costs</b>	<b>SD</b>	<b>SCD</b>
	<b>Unit :III Employee Cost and Incentive Systems</b>	<b>AR</b>	<b>PKS</b>
	<b>Unit: IV Overhead and Cost Statement</b>	<b>SD</b>	<b>SCD</b>
	<b>Unit :V Cost Book- Keeping</b>	<b>SD</b>	<b>SD</b>
	<b>Unit VI Cost Methods</b>	<b>AR, SD</b>	<b>SCD</b>

### Semester III

Information Technology and its Application in Business	Name of subjects with Topic Module I	Teacher	
		Honours	General
	Unit I Information Technology and Business	BM	SH
	Unit: I Data Organization and Data Base Management System Data organisation Database Management System	BM	SH
	Unit :III Internet and its Applications	BM	SH
	Unit: IV Security and Encryption	BM	SH
	Unit :V IT Act,2000 and Cyber Crimes	BM	SH
	Module II		
	Unit I Word Processing	BM	SH
	Unit II Preparing Presentations	BM	SH
	Unit III Spreadsheet and its Business Applications Spreadsheet Functions Creating Spreadsheet in the area of	BM	SH
	Unit IV Database Management System	BM	SH
	Unit V Website Designing	BM	SH

Business mathematics and Statistics	Name of subjects with Topic Module I	Teacher	
		Honours	General
	Unit I Permutations and Combinations	SP	SP
	Unit: I Set Theory	SP	SP
	Unit :III Binomial Theorem	SP	SP
	Unit: IV Logarithm	SP	SP
	Unit :V Compound Interest and Annuities	SP	SP
	Module II	SP	SP
	Unit I Correlation and Association	SP	SP
	Unit II Regression Analysis	SP	SP
	Unit III Index Numbers	SP	SP
	Unit IV Time Series Analysis	SP	SP
	Unit V Probability Theory	SP	SP

Financial Accounting II	Name of subjects with Topic	Teacher	
		Honours	General
	Unit I Partnership Accounts I	AR, SD	SD
	Unit: II Partnership Accounts II	SD	SCD
	Unit :III Branch Accounting	AR	PKS
	Unit: IV Hire Purchase and Instalment	SD	SCD

	<b>Payment System</b>		
	<b>Unit :V Departmental Accounts</b>	<b>SD</b>	<b>SD</b>
	<b>Unit VI Investment Accounts</b>		
	<b>Unit VII Business Acquisition and Conversion of Partnership into limited company</b>	<b>AR, SD</b>	<b>SCD</b>

<b>Indian Financial System</b>	<b>Name of subjects with Topic</b>	<b>Honours</b>
	<b>Unit I Financial System and its Components</b>	<b>AR, SD</b>
	<b>Unit: II Financial Markets Money Market Capital Market</b>	<b>SD</b>
	<b>Unit :III Financial Institutions</b>	<b>AR</b>
	<b>Unit: IV Financial services</b>	<b>SD</b>
	<b>Unit :V Investors' protection</b>	<b>SD</b>

**Semester IV**

<b>Micro Economics II and Indian Economy</b>	<b>Name of subjects with Topic</b>	<b>Teacher</b>	
	<b>Module I</b>	<b>Honours</b>	<b>General</b>
	<b>Unit I Monopoly</b>	<b>MP</b>	<b>MP</b>
	<b>Unit: II Imperfect Competition</b>	<b>MP</b>	<b>MP</b>
	<b>Unit :III Factor Price Determination</b>	<b>MP</b>	<b>MP</b>
	<b>Module II</b>	<b>MP</b>	<b>MP</b>
	<b>Unit I Basic Issues and Economic Development</b>	<b>MP</b>	<b>MP</b>
	<b>Unit II Basic Features of Indian Economy</b>	<b>MP</b>	<b>MP</b>
	<b>Unit III Sectoral Trends and Issues</b>	<b>MP</b>	<b>MP</b>
<b>Unit IV Social Issues and Indian Economy</b>	<b>MP</b>	<b>MP</b>	

<b>Entrepreneurship Development and Business Ethics</b>	<b>Name of subjects with Topic</b>	<b>Teacher</b>	
	<b>Module I</b>	<b>Honours</b>	<b>General</b>
	<b>Unit I Introduction</b>	<b>AM</b>	<b>AM</b>
	<b>Unit: II Public and Private System of stimulation, Support and sustainability of entrepreneurship etc</b>	<b>AR</b>	<b>AR</b>
	<b>Unit :III Sources of Business , Ideas and Test of feasibility etc.</b>	<b>AR</b>	<b>AR</b>
<b>Unit IV Mobilizing of Resources</b>	<b>KC</b>	<b>KC</b>	

	<b>Module II</b>		
	<b>Unit I Business Ethics</b>	<b>SD</b>	<b>SD</b>
	<b>Unit II Principles of Business Ethics</b>	<b>SMD</b>	<b>SMD</b>
	<b>Unit III Ethics in Management</b>	<b>SD</b>	<b>SD</b>
	<b>Unit IV Corporate Culture</b>	<b>AM</b>	<b>AM</b>
	<b>Unit V Ethics and Corporate Governance</b>	<b>SD</b>	<b>SD</b>

<b>Cost and Management Accounting II</b>	<b>Name of subjects with Topic</b>	<b>Honours</b>	<b>General</b>
	<b>Unit I Joint Product and By Product Activity Based Costing</b>	<b>AR, SD</b>	<b>SMD</b>
	<b>Unit: II Budget and Budgetary Control</b>	<b>SD</b>	<b>SCD</b>
	<b>Unit :III Standard Costing</b>	<b>AR</b>	<b>KC</b>
	<b>Unit: IV CVP Analysis and Marginal Costing</b>	<b>SCD</b>	<b>AM</b>
	<b>Unit :V Short Term Decision Making</b>	<b>SD</b>	<b>SMD</b>

**2019-20**

**B.Com (Hons & General) Semester I**

<b>Economic I and Statistics</b>	<b>Name of subjects with Topic</b>	<b>Teacher</b>	
		<b>Honours</b>	<b>General</b>
	<b>Economics I</b>		
	<b>Unit: I Demand and Consumer Behaviour</b>	<b>MP</b>	<b>MP</b>
	<b>Unit :II Production and cost</b>	<b>MP</b>	<b>MP</b>
	<b>Unit: III Perfect Competition</b>	<b>MP</b>	<b>MP</b>
	<b>Statistics</b>		
	<b>Fundamentals</b>	<b>SP</b>	<b>SP</b>
	<b>Measures of central Tendency</b>	<b>SP</b>	<b>SP</b>
	<b>Measures of Dispersion</b>	<b>SP</b>	<b>SP</b>
	<b>Moments, Skewness and Kurtosis</b>	<b>SP</b>	<b>SP</b>
<b>Interpolation</b>	<b>SP</b>	<b>SP</b>	

<b>Principles of Management</b>	<b>Name of subjects with Topic</b>	<b>Teacher</b>	
		<b>Honours</b>	<b>General</b>
	<b>Unit I Introduction</b>	<b>AM</b>	<b>AM</b>
	<b>Unit: II Planning</b>	<b>AM</b>	<b>AM</b>



	<b>Unit :III Organising</b>	<b>AM</b>	<b>AM</b>
	<b>Unit: IV Directing and Staffing</b>	<b>KC</b>	<b>KC</b>
	<b>Unit :V Motivation, Co-ordination and Control</b>	<b>KC</b>	<b>KC</b>

<b>Business Laws</b>	<b>Name of subjects with Topic</b>	<b>Teacher</b>	
		<b>Honours</b>	<b>General</b>
	<b>Unit I The Indian Contract Act, 1872</b>	<b>SMD</b>	<b>SMD</b>
	<b>Unit: II The Sale of Goods Act, 1930</b>	<b>SCD</b>	<b>SCD</b>
	<b>Unit :III Partnership Laws</b>	<b>SMD</b>	<b>SMD</b>
	<b>Unit: IV The Negotiable Instrument Act, 1981</b>	<b>SCD</b>	<b>SCD</b>
	<b>Unit :V Consumer Protection Act, 1986</b>	<b>SMD</b>	<b>SMD</b>

<b>Financial Accounting I</b>	<b>Name of subjects with Topic</b>	<b>Teacher</b>	
		<b>Honours</b>	<b>General</b>
	<b>Unit I Introduction</b>	<b>AR</b>	<b>PKS</b>
	<b>Unit: II Concepts for Determination of Business Income</b>	<b>SD</b>	<b>PKS</b>
	<b>Unit :III Introduction to Accounting Standard, Introduction to Accounting Theory</b>	<b>AR, SD</b>	<b>AM</b>
	<b>Unit: IV Final Accounts of Trading Concern</b>	<b>AR</b>	<b>PKS</b>
	<b>Unit :V Financial statements from Incomplete Records and of NPO</b>	<b>SD, AM</b>	<b>SD</b>
	<b>Unit VI Accounting for special sales transaction, Sectional and Self Balancing Ledger, Insurance Claim</b>	<b>AM, AR</b>	<b>AM</b>

### **B.Com ( Hons & General) Semester II**

<b>E Commerce and Business Communication</b>	<b>Name of subjects with Topic</b>	<b>Teacher</b>	
		<b>Honours</b>	<b>General</b>
	<b>E- Commerce</b>		
	<b>Unit I Introduction</b>	<b>PKS</b>	<b>PKS</b>
	<b>Unit: II E-CRM and SCM</b>	<b>PKS</b>	<b>PKS</b>
	<b>Unit :III Digital Payment</b>	<b>PKS</b>	<b>PKS</b>
	<b>Unit: IV ERP</b>	<b>PKS</b>	<b>PKS</b>
	<b>Unit :V New Trends in E-Commerce</b>	<b>PKS</b>	<b>PKS</b>
	<b>Business Communication</b>		
	<b>Name of Topic</b>	<b>Teacher</b>	

		Honours	General
	<b>Unit :I Introduction</b>	<b>KC</b>	<b>KC</b>
	<b>Unit :II Types of Communication</b>	<b>SCD</b>	<b>SCD</b>
	<b>Unit :III Tools of Communication</b>	<b>KC</b>	<b>KC</b>
	<b>Unit : IV Drafting</b>	<b>SCD</b>	<b>SCD</b>

Company Law	Name of subjects with Topic	Teacher	
		Honours	General
	<b>Unit I Introduction to Company</b>	<b>SMD</b>	<b>SMD</b>
	<b>Unit: II Formation of a Company</b>	<b>SCD</b>	<b>SCD</b>
	<b>Unit :III Company Administration</b>	<b>SMD</b>	<b>SMD</b>
	<b>Unit: IV Share Capital and Debenture</b>	<b>SCD</b>	<b>SCD</b>
	<b>Unit :V Corporate Meetings</b>	<b>SMD</b>	<b>SMD</b>

Marketing Management and Human Resource Management	Name of subjects with Topic	Teacher	
		Honours	General
	<b>Module I</b>		
	<b>Marketing Management</b>		
	<b>Unit I Introduction</b>	<b>AM</b>	<b>AM</b>
	<b>Unit: II Consumer Behaviour and Marketing Segmentation</b>	<b>AM</b>	<b>AM</b>
	<b>Unit :III Product</b>	<b>AM</b>	<b>AM</b>
	<b>Unit: IV Pricing, Distribution Channels and Physical Distribution</b>	<b>AM</b>	<b>AM</b>
	<b>Unit :V Promotion and Recent Developments in Marketing</b>	<b>AM</b>	<b>AM</b>
	<b>Module II</b>		
	<b>Human Resource management</b>		
	<b>Unit I Nature and Scope</b>	<b>KC</b>	<b>KC</b>
	<b>Unit II Human Resource Planning</b>	<b>KC</b>	<b>KC</b>
	<b>Recruitment and Selection</b>	<b>KC</b>	<b>KC</b>
	<b>Unit IV Training and Development</b>	<b>KC</b>	<b>KC</b>
	<b>Unit V Job Evaluation and Performance Appraisal</b>	<b>KC</b>	<b>KC</b>

Cost & Management Accounting I	Name of subjects with Topic	Teacher	
		Honours	General
	<b>Unit I Introduction</b>	<b>AR, SD</b>	<b>SD</b>
	<b>Unit: II Material costs</b>	<b>SD</b>	<b>SCD</b>
	<b>Unit :III Employee Cost and Incentive Systems</b>	<b>AR</b>	<b>PKS</b>
	<b>Unit: IV Overhead and Cost Statement</b>	<b>SD</b>	<b>SCD</b>
	<b>Unit :V Cost Book- Keeping</b>	<b>SD</b>	<b>SD</b>
	<b>Unit VI Cost Methods</b>	<b>AR, SD</b>	<b>SCD</b>

### Semester III

Information Technology and its Application in Business	Name of subjects with Topic Module I	Teacher	
		Honours	General
	Unit I Information Technology and Business	BM	SH
	Unit: I Data Organization and Data Base Management System Data organisation Database Management System	BM	SH
	Unit :III Internet and its Applications	BM	SH
	Unit: IV Security and Encryption	BM	SH
	Unit :V IT Act,2000 and Cyber Crimes	BM	SH
	Module II		
	Unit I Word Processing	BM	SH
	Unit II Preparing Presentations	BM	SH
	Unit III Spreadsheet and its Business Applications Spreadsheet Functions Creating Spreadsheet in the area of	BM	SH
	Unit IV Database Management System	BM	SH
	Unit V Website Designing	BM	SH

Business mathematics and Statistics	Name of subjects with Topic Module I	Teacher	
		Honours	General
	Unit I Permutations and Combinations	SP	SP
	Unit: I Set Theory	SP	SP
	Unit :III Binomial Theorem	SP	SP
	Unit: IV Logarithm	SP	SP
	Unit :V Compound Interest and Annuities	SP	SP
	Module II	SP	SP
	Unit I Correlation and Association	SP	SP
	Unit II Regression Analysis	SP	SP
	Unit III Index Numbers	SP	SP
	Unit IV Time Series Analysis	SP	SP
	Unit V Probability Theory	SP	SP

Financial Accounting II	Name of subjects with Topic	Teacher	
		Honours	General
	Unit I Partnership Accounts I	AR, SD	SD
	Unit: II Partnership Accounts II	SD	SCD
	Unit :III Branch Accounting	AR	PKS
	Unit: IV Hire Purchase and Instalment Payment System	SD	SCD
	Unit :V Departmental Accounts	SD	SD

	<b>Unit VI Investment Accounts</b>		
	<b>Unit VII Business Acquisition and Conversion of Partnership into limited company</b>	<b>AR, SD</b>	<b>SCD</b>

<b>Indian Financial System</b>	<b>Name of subjects with Topic</b>	<b>Honours</b>
	<b>Unit I Financial System and its Components</b>	<b>AR, SD</b>
	<b>Unit: II Financial Markets Money Market Capital Market</b>	<b>SD</b>
	<b>Unit :III Financial Institutions</b>	<b>AR</b>
	<b>Unit: IV Financial services</b>	<b>SD</b>
	<b>Unit :V Investors' protection</b>	<b>SD</b>

#### Semester IV

<b>Micro Economics II and Indian Economy</b>	<b>Name of subjects with Topic</b>	<b>Teacher</b>	
	<b>Module I</b>	<b>Honours</b>	<b>General</b>
	<b>Unit I Monopoly</b>	<b>MP</b>	<b>MP</b>
	<b>Unit: II Imperfect Competition</b>	<b>MP</b>	<b>MP</b>
	<b>Unit :III Factor Price Determination</b>	<b>MP</b>	<b>MP</b>
	<b>Module II</b>	<b>MP</b>	<b>MP</b>
	<b>Unit I Basic Issues and Economic Development</b>	<b>MP</b>	<b>MP</b>
	<b>Unit II Basic Features of Indian Economy</b>	<b>MP</b>	<b>MP</b>
	<b>Unit III Sectoral Trends and Issues</b>	<b>MP</b>	<b>MP</b>
	<b>Unit IV Social Issues and Indian Economy</b>	<b>MP</b>	<b>MP</b>

<b>Entrepreneurship Development and Business Ethics</b>	<b>Name of subjects with Topic</b>	<b>Teacher</b>	
	<b>Module I</b>	<b>Honours</b>	<b>General</b>
	<b>Unit I Introduction</b>	<b>AM</b>	<b>AM</b>
	<b>Unit: II Public and Private System of stimulation, Support and sustainability of entrepreneurship etc</b>	<b>AR</b>	<b>AR</b>
	<b>Unit :III Sources of Business , Ideas and Test of feasibility etc.</b>	<b>AR</b>	<b>AR</b>
	<b>Unit IV Mobilizing of Resources</b>	<b>KC</b>	<b>KC</b>
	<b>Module II</b>		

	<b>Unit I Business Ethics</b>	<b>SD</b>	<b>SD</b>
	<b>Unit II Principles of Business Ethics</b>	<b>SMD</b>	<b>SMD</b>
	<b>Unit III Ethics in Management</b>	<b>SD</b>	<b>SD</b>
	<b>Unit IV Corporate Culture</b>	<b>AM</b>	<b>AM</b>
	<b>Unit V Ethics and Corporate Governance</b>	<b>SD</b>	<b>SD</b>

<b>Taxation I</b>	<b>Name of subjects with Topic</b>	<b>Honours</b>	<b>General</b>
	<b>Unit I Basic Concepts and Definitions under IT Act Residential Status and Incidence of Tax Incomes which do not form part of Total income Agricultural Income</b>	<b>AR, SD</b>	<b>PKS</b>
	<b>Unit: II Heads of Income and Provisions Governing Heads of Income Salaries Income from House Property</b>	<b>SD</b>	<b>AM</b>
	<b>Unit :III Heads of Income and Provisions Governing Heads of Income Profits and Gains from Business and Profession Capital Gain Income from others</b>	<b>AR</b>	<b>PKS</b>
	<b>Unit: IV Income of other Persons included in Assessee's Total Income Set Off and Carry Forward of Losses Deductions from GTI Rebate u/s 87A</b>	<b>SD</b>	<b>AM</b>

<b>Cost and Management Accounting II</b>	<b>Name of subjects with Topic</b>	<b>Honours</b>	<b>General</b>
	<b>Unit I Joint Product and By Product Activity Based Costing</b>	<b>AR, SD</b>	<b>SMD</b>
	<b>Unit: II Budget and Budgetary Control</b>	<b>SD</b>	<b>SCD</b>
	<b>Unit :III Standard Costing</b>	<b>AR</b>	<b>SMD</b>
	<b>Unit: IV CVP Analysis and Marginal Costing</b>	<b>SCD</b>	<b>SCD</b>

	<b>Unit :V Short Term Decision Making</b>	<b>SD</b>	<b>SMD</b>
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### SEM V

<b>Auditing and Assurance</b>	<b>Name of subjects with Topic</b>	<b>Honours</b>	<b>General</b>
	<b>Unit I Concept , Need and Purpose of Audit</b>	<b>KC</b>	<b>SMD</b>
	<b>Unit: II Audit Procedure and Techniques</b>	<b>SCD</b>	<b>SMD</b>
	<b>Unit :III Audit Risk and Internal Control System</b>	<b>KC</b>	<b>KC</b>
	<b>Unit: IV Vouching , Verification and Valuation</b>	<b>SCD</b>	<b>KC</b>
	<b>Unit :V Company Audit</b>	<b>SCD</b>	<b>SMD</b>
	<b>Unit :VI Audit Report an Certificate</b>	<b>KC</b>	<b>KC</b>
	<b>Unit :VII Other Thrust Areas</b>	<b>KC</b>	<b>SMD</b>

<b>Taxation II</b>	<b>Name of subjects with Topic</b>	<b>Honours</b>	<b>General</b>
	<b>Unit I Computation of Total Income and Tax Payable</b>	<b>AM</b>	<b>PKS</b>
	<b>Unit: II Tax Management</b>	<b>AM</b>	<b>PKS</b>
	<b>Unit :III Basic Concepts of Indirect Tax and otherwise of GST</b>	<b>SD</b>	<b>KC</b>
	<b>Unit: IV Taxable event, Supply-Concept, Time, Value and Place, Charges of GST</b>	<b>SD</b>	<b>KC</b>
	<b>Unit :V Input and Output Tax Consumption , Input tax Credit and Composition Scheme under GST</b>	<b>SD</b>	<b>PKS</b>
	<b>Unit :VI Customs</b>	<b>AM</b>	<b>PKS</b>

<b>Macro Economics and Advanced Business Mathematics</b>	<b>Name of subjects with Topic Module I</b>	<b>Honours</b>
	<b>Unit I Introduction</b>	<b>MP</b>
	<b>Unit: II National Income Accounting</b>	<b>MP</b>
	<b>Unit :III Determination of Equilibrium Level of National Income</b>	<b>MP</b>
	<b>Unit: IV Commodity Market and</b>	<b>MP</b>

	<b>Money Market Equilibrium</b>	
	<b>Unit :V Money, Inflation and Unemployment</b>	<b>MP</b>
	<b>Module II</b>	
	<b>Unit I Functions, Limit and Continuity</b>	<b>SP</b>
	<b>Unit II Differentiation and Integration</b>	<b>SP</b>
	<b>Unit III Applications of Derivative and Integration</b>	<b>SP</b>
	<b>Unit IV Determinants</b>	<b>SP</b>
	<b>Unit V Matrix</b>	<b>SP</b>

<b>Corporate Accounting</b>	<b>Name of subjects with Topic</b>	<b>Honours</b>	<b>General</b>
	<b>Unit I Company Introduction and Accounting for Shares and Debentures</b>	<b>AR</b>	<b>PKS</b>
	<b>Unit: II Buy back and Redemption of Preference Shares</b>	<b>AM</b>	<b>PKS</b>
	<b>Unit :III Company Final Accounts</b>	<b>AR</b>	<b>SCD</b>
	<b>Unit: IV Redemption of Debenture</b>	<b>AR</b>	<b>AM</b>
	<b>Unit :V Valuation</b>	<b>SD</b>	<b>SCD</b>
	<b>Unit :VI Company Merger and Reconstruction</b>	<b>AR</b>	<b>SCD</b>

## **SEM VI**

**Project Work (Project Work Report 50 + Viva Voce Examination 50 )**

<b>Financial Reporting and Financial Statement Analysis</b>	<b>Name of subjects with Topic</b>	<b>Honours</b>	<b>General</b>
	<b>Unit I Holding Company</b>	<b>AR</b>	<b>SCD</b>
	<b>Unit: II Accounting Standards</b>	<b>AM</b>	<b>SCD</b>
	<b>Unit :III Fund Flow Statement</b>	<b>AM</b>	<b>SMD</b>
	<b>Unit: IV Cash Flow Statement</b>	<b>AR</b>	<b>SCD</b>
	<b>Unit :V Introduction to Financial Statement Analysis</b>	<b>AR</b>	<b>KC</b>
	<b>Unit :VI Accounting Ratios for FSA</b>	<b>AR</b>	<b>KC</b>

<b>Financial Management</b>	<b>Name of subjects with Topic</b>	<b>Honours</b>	<b>General</b>
	<b>Unit I Introduction Basic Concepts</b>	<b>SD</b>	<b>SMD</b>
	<b>Unit: II Sources of Finance and Cost of Capital</b>	<b>KC</b>	<b>KC</b>
	<b>Unit :III leverage and Capital Structure Theories</b>	<b>AM</b>	<b>SMD</b>
	<b>Unit: IV working Capital Management ( 1)</b>	<b>SD</b>	<b>SMD</b>
	<b>Unit: V working Capital Management (2)</b>	<b>SD</b>	<b>SMD</b>
	<b>Unit :VI Capital Expenditure Decisions (1)</b>	<b>SD</b>	<b>KC</b>
	<b>Unit :VII Capital Expenditure Decisions (2)</b>	<b>SD</b>	<b>KC</b>
	<b>Unit :VII Dividend Decisions</b>	<b>KC</b>	<b>KC</b>

<b>Computerised Accounting and E-Filing of Tax Return</b>	<b>Name of subjects with Topic</b>	<b>Honours</b>	<b>General</b>
	<b>Unit I Computerised Accounting package: Using Generic Software</b>	<b>SH</b>	<b>SH</b>
	<b>Unit: II Designing Computerised Accounting System</b>	<b>SH</b>	<b>SH</b>
	<b>Unit :III E-filing of tax Return</b>	<b>AR</b>	<b>AR</b>

**Project Work: Assignment based for each and every topic should be prepared**



## Programme Outcomes

- 1) The programme will enable students to develop managerial skills and abilities, and be capable of maintaining business accounts.
- 2) Students will be able to communicate effectively both in terms of business as well as social interaction.
- 3) To give a working knowledge in respect of cost accounting, management accounting, financial accounting, auditing and taxation.
- 4) The programme will encourage entrepreneurship spirit among students and encourage them to participate effectively in social commercial and civic issues.
- 5) The programme will develop the ability to think critically and independently translating into a well developed personal value system.

## Course Outcomes

Paper	Course	Outcomes
AECC 1	<b>Business Communication (English/MIL)</b>	Effective business communication teaches as to how the employees and management interact organizational goals and objectives. So it is beneficial for students to know about this subject as because being a part of the corporate world, it results in increased employee engagement and higher level of creativity.
GE 1.1 Chg	<b>Micro Economics I &amp; Statistics</b>	The subject of Micro economics is of great help to the students when it comes to studying the conditions of Economic Welfare. The study of this subject enables students to keep records, calculate probabilities and provide knowledge. It also a study that deals with the collection and analysis of data.
CC1.1 Chg	<b>Business Laws</b>	Its purpose is to enable students to learn set of laws that govern the dealings regarding commercial matters.
CC 1.2 Chg	<b>Principals of management</b>	To learn practical knowledge

		<p>planning, Organizing, Implementing, staffing, coordinating, Controlling, Motivating and other area of Management. To understand the Development of Human skills and conceptual skills as per industry requirements as understanding of various functions of Management. To understand basic management skills useful in industries as well as how business organizations work.</p>
<b>CC1.1Ch &amp;Cg</b>	<b>Financial Accounting I</b>	<p>The subject is concerned with the summary, analysis and reporting of financial transactions related to business. It also helps the student to have career prospect of being an Accountant.</p>
<b>GE 2.1 Chg</b>	<b>E-Commerce &amp; Business Communication</b>	<p>The subject deals with explanation of fundamental topics like effective communication, types and tools and gradually progresses to explain important areas, such as conflict resolution, various E-commerce models, strategies for successful e CRM business framework, digital payment and ERP implementation. In Business Communication, practical aspects like writing resume, business letters, and circulars are also explained in detail.</p>
<b>CC2.1 Chg</b>	<b>Company Law</b>	<p>Its purpose is to enable students to understand and also to know about the laws, rules, and regulations that pertain to the companies. It involves issues such as incorporation of companies, Directors and share holders rights, articles of association, memorandum of association, prospectus</p>

		and also the matters pertaining to board meetings, secretarial matters and public listing and delisting of companies.
<b>CC 2.2 Chg</b>	<b>Marketing Management &amp; Human Resource Management</b>	It is the subject which imparts knowledge to students regarding practical application of marketing orientation, marketing techniques and methods of a business enterprise and evolve as a subject inspiring students to take marketing as a career option.
<b>CC2.1 Ch &amp;Cg</b>	<b>Cost &amp; Management Accounting I</b>	To impart the knowledge of how cost accounting is used for ascertaining the cost of elements of products. To be able to know various types of cost and costing. To understand format of Cost Sheet and to learn applicability of cost sheet to ascertain pricing of any product. To understand various overheads and its impact to ascertain selling price of the product. To understand reasons and how to reconcile profits of Cost records and financial record. To understand the method of contract costing and its applicability in real life especially in case construction contracts. To understand application of process costing.
<b>SEC3.1 Chg</b>	<b>Information technology &amp; its Application in Business</b>	Its study aims to impart knowledge to the student about information technology which fosters innovation in business and enhances quality of services and boosts productivity and sales growth. It helps student to learn and execute different commands of Ms Word, Ms Excel and Ms PowerPoint. Downloading information, creating e-mail ID and sending, receiving emails.

<b>GE 3.1 Chg</b>	<b>Business Mathematics &amp; Statistics</b>	Learners will develop basics concept of mathematics. Learners will get an overall idea about basics and elements of economic activities and will get a help in analyzing and market developments. Learners will get an idea of good decision making in case of uncertainty. Learners will get knowledge of various statistical techniques which will useful in various business applications.
<b>CC 3.1 Ch &amp; Cg</b>	<b>Financial accounting II</b>	To introduce Department Accounting and to learn its application in Departmental stores. To introduce Hire Purchase Accounting and to learn its application in real life. To understand application of Branch Accounting regarding distribution of goods by Head office to various branches and collection from the branches. To learn structure of Final Accounts of Partnership Firms with Admission, Retirement, Death of partner. To learn actual implementation of dissolution of partnership firm with the technique of Piecemeal Distribution of Cash.
<b>CC 3.2 Ch</b>	<b>Indian financial system</b>	To introduce the students with the overview on Indian Financial System, Financial Institutions, Financial Instruments and Financial Markets.
<b>GE 4.1Chg</b>	<b>Microeconomics II &amp; Indian Economy</b>	To introduce the learners to the various dimensions of the Indian Economy. To provide a historical and current analysis of how the Indian Economy has reached its current state of affairs. To create awareness about development in Indian Economy. To learn of economic issues and challenges of Indian Economy. Understand the various aspects of Indian economy. Develop a perspective on the different problems and approaches to economic planning and

		development in India.
<b>CC4.1 Chg</b>	<b>Entrepreneurship Development &amp; business Ethics</b>	Studying entrepreneurship benefits students and learners from different social and economic backgrounds because it teaches people to cultivate unique skills. Entrepreneurship programs teach students crucial life skills. These skills include problem solving, building of team work, empathy. Learners will be able to examine the principles & practices of business ethics, corporate social responsibility and corporate governance. Learners will be able to analyze the ethical implications of business policies & decisions.
<b>CC4.1Ch</b>	<b>Taxation I</b>	It helps the students to impart knowledge about law of Taxation. Taxation today has assumed very important and established role in any economy. The governments of both developed and as well as developing countries rely heavily on taxation measures not only to provide much needed financing for socio-economic development, but also to reduce the inequalities of wealth in the society. The subject gives knowledge about the set of laws, regulations and Methods of establishing taxes.
<b>CC4.2 Ch &amp; Cg</b>	<b>Cost &amp; Management Accounting II</b>	To make them understand concept of budgeting and tools

		of budgetary control. To aware them of absorption costing, marginal costing, cost volume and profit analysis. To understand learners about managerial decision making. To understand learners about standard costing and variance analysis. Prepare various types of budgets depending upon the types of activities. Understand the concepts of absorption costing, marginal costing, and cost volume and profit analysis. Take decision like make or buy, appropriate sales mix on the basis of analytical costing methods. Find material, labour, sales and overhead variances.
<b>CC 5.1 Ch &amp;Cg</b>	<b>Auditing &amp; Assurance</b>	To give a working knowledge about the various audits conducted in order to verify whether the financial statements show a true and fair view. To make learners conversant about documentations maintained by an auditor. To familiarize them with various types of audits and audit documentation.
<b>CC 5.2 Ch</b>	<b>Taxation II</b>	To give an understanding of provision of Indirect taxation, practical aspect of tax planning and to expose to real life situation involving taxation under the various heads of income and able to state the use of various deductions to reduce the taxable income.
<b>DSE 5.1 A</b>	<b>Eco II &amp; Advance Mathematics</b>	To teach the mathematical concepts and principles of multivariate calculus, vector and matrix algebra, differential equations and their applications in business and economics. To teach application of business mathematics in professional / real life. To Demonstrate an understanding of the foundations and history of mathematics. To Perform computations in higher mathematics.
<b>DSE 5.2 AH AG</b>	<b>Corporate Accounting</b>	Its purpose is to enable students to learn about the

		<p>process of systematically record financial transactions, sort and analyze them, prepare financial statements, assessing the financial position, and to aid in the process of Decision making with financial data and information about the business. It includes preparation of company final accounts, valuation of Goodwill and shares and specific events like Amalgamation, Absorption, and Reconstruction etc. Consolidated Balance Sheet etc. The course focuses on understanding the accounting treatment in case of redemption of preference shares, debentures. Learners gain knowledge of accounting procedures and law provisions in the process of Amalgamation, Internal reconstruction.</p>
<b>SEC 6.1 Chg</b>	<b>Computerised Accounting and e-Filing of Tax Returns</b>	<p>To understand the students on practical aspects related to tax payment, TDS, return filing, Audit and Assessment under GST.</p>
<b>DSE 6.1 AH &amp;AG</b>	<b>Financial Reporting and Financial Statement Analysis</b>	<p>It is the subject which imparts knowledge to the students about the process of evaluation of financial performance of business by internal and external stakeholders. It is also to create income statement, cash flow statement, fund flow statement ratio analysis etc .</p>
<b>DSE 6.2 AH &amp; AG</b>	<b>Financial Management</b>	<p>It is the study to impart knowledge to the students about the process of planning, Organizing, controlling, and monitoring financial resources with a</p>

		view to achieve financial goals and objectives of an organization. It inspires students to make a career in finance.
<b>CC6.1 Ch</b>	<b>Project Work</b>	To inculcate the element of research analyze and specific temperament challenging the potential of the learner as regard to his/her enquire and ability to interpret particular aspect of the study. The aim of the project work is to acquire practical knowledge on the implementation of perceptions studied through the entire course structure.